MAINTENANCE OUTSOURCING

Challenge

For SABIC’s maintenance outsourcing, Stork contributes with a local organization on the SABIC site and further resources from our closely located workshop in Eisllo, the Netherlands. This permanent on site organization comprising at least a Stork project leader, construction manager and planners, takes care of all management and coordination activities as well as the on-call service. Together with the customer, targets are set during the contract phase: Safety, Health, Environment, Quality, Cost. Our office engineers, project and construction managers are involved during the complete process of preparation and execution.

Customer Profile

SABIC, headquartered in Riyadh (Saudi Arabia), is one of the world’s top 6 petrochemical companies and is the largest non-oil company in the Middle East. In Europe, SABIC is a major producer of plastics, chemicals and innovative plastics employing approximately 6,000 people. SABIC Petrochemicals has main manufacturing and research facility at the Chemelot chemical site in Geleen, the Netherlands. SABIC Petrochemicals B.V. in Sittard, the Netherlands, outsources maintenance activities to Stork. Besides contractual maintenance and overhaul services, Stork executes large stops and various kinds of projects.

Solution

Stork has the responsibility to optimize SABIC’s performance, production and maintenance, through a continuous improvement plan. This entails both internal operational excellence and external optimization plans that increase performance on the above mentioned targets. Within the partnership cooperation is also directed towards defining pricing models, joint optimization programs and corresponding performance rewarding. Due to the sustainable and ever increasing world wide partnership, both parties are willing to invest in each other ultimately leading to optimal performance.

Technical Specs

- **Region**: Netherlands
- **Business lines involved**: All
- **Product lines involved**: All
- **Total turnover**: € 17,000,000 p.a.
- **Execution period**: 1992-Ongoing
- **Total manpower**: 50
- **Peak manpower**: 1,500
- **Subcontractor’s involved**: Various, e.g.: Hertel, Cofely, Reym, Mammoet

Result & Benefits

- Optimization of production performance
- Improved maintenance by continuous improvement plan